



# Streamlined & Effective Hiring Strategy

CAYUGA COUNTY CONVENTION AND VISITORS BUREAU EXECUTIVE DIRECTOR SEARCH



### **EFFICIENCY**

Consultant vetted **60 applications** received across (4) four platforms with a national reach to ensure a quality candidate pool.



#### **ENGAGEMENT**

Consultant conducted **20 phone screens** to connect with potential hires effectively.



#### **PRECISION**

10 first-round interviews were recommended to the BOD's ad-hoc search committee members who were vetted to minimize conflicts of interest during interview process.



# **FOCUSED STRATEGY**

2 finalists progressed from the 1<sup>st</sup> round interviews to a full search committee panel interview requiring a presentation on the topic of "Strengthening Community Partnerships and Destination Marketing"

# **SELECTION**

One candidate was recommended as the finalist to meet with the BOD. The unanimous vote for the presented candidate was recorded at a subsequent board meeting.

# **CONGRATULATIONS!**

Ms. Courtney Rae Kasper - New Executive Director Effective September 29, 2025